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LAMPIRAN

KUESIONER PENELITIAN

Assalamualaikum Wr. Wb

Perkenalkan saya YOAN ADJLIA BENING SUCIATI mahasiswa Universitas Binaniaga Indonesia Program Studi Manajemen Program Sarjana Fakultas Ekonomi dan Bisnis. Saat ini saya sedang melakukan penelitian dalam rangka penyelesaian studi dengan judul “Pengaruh Kompetensi Dan Kemampuan Komunikasi Karyawan Terhadap Efektivitas Penanganan Keluhan Pelanggan Di E-Commerce Janitra Collection”

Terkait dengan hal tersebut, saya memohon kesediaan Bapak/Ibu/ Saudara/i untuk meluangkan waktunya untuk mengisi kuesioner ini. Kuesioner ini adalah salah satu sarana untuk memperoleh data yang diperlukan untuk penelitian skripsi ini.

Jawaban yang diberikan tidak dinilai salah atau benar, serta kerahasiaan data penelitiannya dijamin dan saya mengharapkan informasi dan jawaban yang sesungguhnya dari Bapak/Ibu/Saudara/I sesuai kondisi yang dirasakan sebagai karyawan Janitra Collection

Atas waktu dan kesediaan Bapak/Ibu/Saudara/I saya mengucapkan terima kasih.

Hormat Saya

(YOAN ADJLIA BENING SUCIATI)

IDENTITAS RESPONDEN

Pilih salah satu jawaban di bawah ini dengan memberikan tanda check list (√) untuk setiap jawaban yang menurut anda paling sesuai dengan diri anda.

Jenis Kelamin

- Laki-laki
- Perempuan

Usia

- < 25 tahun
- 26 - 30 tahun
- 31 - 35 tahun
- Diatas 35 tahun

Pendidikan Terakhir

- SMA/SMK/Sederajat
- D3
- S1

Lama jadi Karyawan

- <1 Tahun
- 1 – 2 Tahun
- 2 - 3 Tahun
- > 3 Tahun

A. Petunjuk pengisian Kuesioner

1. Sebelum mengisi kuesioner ini, mohon Bapak/Ibu membaca setiap butir pertanyaan dengan cermat.
2. Bapak/Ibu tinggal memberi tanda check list (\surd) pada kolom yang sesuai dengan pilihan.
3. Untuk setiap butir pertanyaan hanya diperbolehkan memilih satu alternatif jawaban.
4. Jika ada kesalahan dalam memilih alternatif jawaban, beri tanda (X) pada kolom yang salah kemudian beri tanda check list (\surd) pada kolom yang sesuai.
5. Semua pertanyaan yang ada, mohon dijawab tanpa ada satupun yang terlewat.

B. Keterangan Jawaban

- SS : Sangat Setuju
S : Setuju
RR : Ragu Ragu
TS : Tidak Setuju
STS : Sangat Tidak Setuju

DAFTAR PERTANYAAN

Variabel Kompetensi (K)

| No. | Pernyataan | Keterangan | | | | |
|---------------------|--|------------|---|----|----|-----|
| | | SS | S | KS | TS | STS |
| Keterampilan | | | | | | |
| 1. | Saya mengidentifikasi masalah yang muncul dengan cepat dan tepat. | | | | | |
| 2 | Saya memiliki kemampuan teknis yang memadai untuk menerapkan solusi atas masalah.. | | | | | |
| Pengetahuan | | | | | | |
| 3. | Saya memahami prosedur penanganan keluhan pelanggan di perusahaan. | | | | | |
| 4 | Saya mengetahui produk dan layanan yang ditawarkan oleh Janitra Collection. | | | | | |
| Konsep Diri | | | | | | |
| 5. | Saya percaya diri dalam menghadapi keluhan dari pelanggan.. | | | | | |
| 6 | Saya terbuka terhadap kritik dan saran dari pelanggan. | | | | | |
| Sifat | | | | | | |
| 7 | Saya tetap tenang dalam menghadapi pelanggan yang marah atau kecewa. | | | | | |
| 8 | Saya sabaran saat menangani keluhan pelanggan yang kompleks. | | | | | |
| Motif | | | | | | |
| 9 | Saya termotivasi menyelesaikan keluhan pelanggan secara tuntas.. | | | | | |
| 10 | Saya puas jika pelanggan mendapatkan solusi yang tepat. | | | | | |

Variabel Komunikasi (KM)

| No. | Pernyataan | SS | S | N | TS | STS |
|------------------------------------|---|----|---|---|----|-----|
| Pemahaman | | | | | | |
| 1. | Saya memahami dengan jelas keluhan atau pertanyaan yang disampaikan pelanggan.. | | | | | |
| 2. | Saya menyampaikan informasi produk atau solusi secara mudah dipahami pelanggan. | | | | | |
| Kesenangan | | | | | | |
| 3. | Saya nyaman saat berinteraksi dengan pelanggan.. | | | | | |
| 4. | Saya menunjukkan antusiasme dalam melayani pertanyaan atau keluhan pelanggan. | | | | | |
| Pengaruh pada Sikap | | | | | | |
| 5 | Komunikasi membantu mengubah sikap pelanggan yang awalnya negatif menjadi positif. | | | | | |
| 6 | Saya memberikan penjelasan yang membuat pelanggan lebih percaya pada layanan kami | | | | | |
| Hubungan yang makin membaik | | | | | | |
| 7 | Komunikasi saya membangun hubungan yang baik dengan pelanggan | | | | | |
| 8 | Saya menjaga komunikasi yang sopan dan profesional dalam setiap interaksi. | | | | | |
| Tindakan | | | | | | |
| 9 | Saya mendorong pelanggan untuk segera mengambil keputusan berdasarkan komunikasi yang saya sampaikan. | | | | | |
| 10 | Saya menyampaikan informasi secara persuasif agar pelanggan mengambil tindakan positif. | | | | | |

Variabel Efektifitas (E)

| No | Pertanyaan | SS | S | N | TS | STS |
|-------------------------------|--|----|---|---|----|-----|
| Standar Waktu | | | | | | |
| 1. | Penanganan keluhan pelanggan dilakukan sesuai dengan waktu yang ditentukan. | | | | | |
| 2. | Keluhan pelanggan diselesaikan secara cepat tanpa menunda-nunda. | | | | | |
| Hasil Pekerjaan | | | | | | |
| 3. | Keluhan pelanggan ditangani dengan hasil yang memuaskan. | | | | | |
| 4. | Solusi yang diberikan menyelesaikan masalah pelanggan. | | | | | |
| Biaya yang dikeluarkan | | | | | | |
| 5 | Penanganan keluhan tidak memerlukan biaya tambahan yang besar bagi perusahaan. | | | | | |
| 6. | Penanganan keluhan dilakukan dengan biaya yang efisien.. | | | | | |

LAMPIRAN 2

HASIL TABULASI UJI VALIDITAS VARIABEL KOMPETENSI (X1)

| Resp | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 | X1.9 | X1.10 | TotalX1 |
|------|------|------|------|------|------|------|------|------|------|-------|---------|
| 1 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 39 |
| 2 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 3 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 46 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 47 |
| 6 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 7 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 45 |
| 8 | 2 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 18 |
| 9 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 10 | 3 | 3 | 4 | 5 | 4 | 4 | 4 | 4 | 3 | 3 | 37 |
| 11 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 30 |
| 12 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 13 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 14 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 15 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 49 |
| 16 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 42 |
| 17 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 43 |
| 18 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 19 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 40 |
| 20 | 3 | 3 | 4 | 5 | 3 | 4 | 4 | 3 | 3 | 2 | 34 |
| 21 | 3 | 2 | 4 | 2 | 3 | 1 | 3 | 5 | 2 | 2 | 27 |
| 22 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 49 |
| 23 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 31 |
| 24 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 30 |
| 25 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 30 |
| 26 | 3 | 3 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 4 | 33 |
| 27 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 3 | 4 | 5 | 43 |
| 28 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 5 | 4 | 47 |
| 29 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 50 |
| 30 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 49 |

HASIL TABULASI UJI VALIDITAS VARIABEL EFEKTIVITAS (Y)

| Resp | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | TotalY |
|------|----|----|----|----|----|----|--------|
| 1 | 4 | 4 | 3 | 4 | 4 | 4 | 23 |
| 2 | 4 | 5 | 4 | 4 | 5 | 4 | 26 |
| 3 | 4 | 4 | 4 | 4 | 4 | 3 | 23 |
| 4 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 5 | 5 | 5 | 2 | 5 | 4 | 4 | 25 |
| 6 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 7 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 8 | 5 | 5 | 1 | 5 | 3 | 5 | 24 |
| 9 | 4 | 4 | 4 | 5 | 5 | 4 | 26 |
| 10 | 2 | 1 | 1 | 2 | 2 | 2 | 10 |
| 11 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 12 | 4 | 4 | 5 | 4 | 4 | 5 | 26 |
| 13 | 3 | 3 | 5 | 5 | 3 | 3 | 22 |
| 14 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 15 | 4 | 4 | 3 | 4 | 4 | 4 | 23 |
| 16 | 4 | 5 | 4 | 4 | 5 | 4 | 26 |
| 17 | 5 | 5 | 3 | 5 | 5 | 5 | 28 |
| 18 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 19 | 3 | 4 | 5 | 4 | 4 | 4 | 24 |
| 20 | 4 | 4 | 3 | 5 | 3 | 4 | 23 |
| 21 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 22 | 3 | 4 | 2 | 3 | 4 | 3 | 19 |
| 23 | 4 | 3 | 2 | 3 | 5 | 4 | 21 |
| 24 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 25 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| 26 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| 27 | 3 | 3 | 4 | 3 | 3 | 3 | 19 |
| 28 | 3 | 3 | 3 | 4 | 4 | 3 | 20 |
| 29 | 4 | 4 | 3 | 3 | 4 | 4 | 22 |
| 30 | 4 | 4 | 4 | 5 | 5 | 4 | 26 |

| | | | | | | | | | | | | |
|----------|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Sig. (2-tailed) | .014 | .030 | .018 | .005 | .014 | .080 | .018 | .250 | | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| KM | Pearson Correlation | .419* | .515** | .542** | .427* | .419* | .307 | .485** | .194 | .865** | 1 | .653** |
| | Sig. (2-tailed) | .021 | .004 | .002 | .019 | .021 | .099 | .007 | .303 | .000 | | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Total KM | Pearson Correlation | .887** | .864** | .900** | .813** | .887** | .694** | .921** | .631** | .640** | .653** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

HASIL VALIDITAS VARIABEL EFEKTIFITAS (Y)

Correlations

| | | E | E | E | E | E | E | Total E |
|---------|---------------------|--------|--------|--------|--------|--------|--------|---------|
| E | Pearson Correlation | 1 | .869** | .231 | .738** | .644** | .888** | .864** |
| | Sig. (2-tailed) | | .000 | .219 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| E | Pearson Correlation | .869** | 1 | .358 | .718** | .687** | .821** | .895** |
| | Sig. (2-tailed) | .000 | | .052 | .000 | .000 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| E | Pearson Correlation | .231 | .358 | 1 | .431* | .460* | .382* | .635** |
| | Sig. (2-tailed) | .219 | .052 | | .017 | .011 | .037 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| E | Pearson Correlation | .738** | .718** | .431* | 1 | .483** | .686** | .822** |
| | Sig. (2-tailed) | .000 | .000 | .017 | | .007 | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| E | Pearson Correlation | .644** | .687** | .460* | .483** | 1 | .644** | .796** |
| | Sig. (2-tailed) | .000 | .000 | .011 | .007 | | .000 | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| E | Pearson Correlation | .888** | .821** | .382* | .686** | .644** | 1 | .885** |
| | Sig. (2-tailed) | .000 | .000 | .037 | .000 | .000 | | .000 |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| Total E | Pearson Correlation | .864** | .895** | .635** | .822** | .796** | .885** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | .000 | |
| | N | 30 | 30 | 30 | 30 | 30 | 30 | 30 |

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

**HASIL UJI RELIABILITAS
VARIABEL KOMPETENSI (X1)**

| Reliability Statistics | |
|------------------------|------------|
| Cronbach's Alpha | N of Items |
| .974 | 10 |

VARIABEL KOMUNIKASI (X2)

| Reliability Statistics | |
|------------------------|------------|
| Cronbach's Alpha | N of Items |
| .930 | 10 |

VARIABEL EFEKTIFITAS (Y)

| Reliability Statistics | |
|------------------------|------------|
| Cronbach's Alpha | N of Items |
| .884 | 6 |

LAMPIRAN 4
HASIL TABULASI RESPONDEN VARIABEL KOMPETENSI (X1)

| Resp | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 | X1.9 | X1.10 | TotalX1 | |
|------|------|------|------|------|------|------|------|------|------|-------|---------|----|
| 1 | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 26 | |
| 2 | 4 | 5 | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 44 | |
| 3 | 4 | 4 | 4 | 4 | 5 | 3 | 3 | 4 | 3 | 4 | 38 | |
| 4 | 4 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 34 | |
| 5 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 22 | |
| 6 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 1 | 3 | 18 | |
| 7 | 2 | 1 | 1 | 1 | 2 | 1 | 1 | 2 | 2 | 2 | 15 | |
| 8 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 41 |
| 9 | 4 | 4 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 3 | 35 |
| 10 | 4 | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 35 |
| 11 | 2 | 2 | 2 | 3 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 17 |
| 12 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 47 |
| 13 | 4 | 3 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 39 |
| 14 | 3 | 2 | 3 | 2 | 4 | 2 | 1 | 2 | 2 | 2 | 3 | 24 |
| 15 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 21 |
| 16 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 23 |
| 17 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 3 | 2 | 26 |
| 18 | 4 | 4 | 3 | 3 | 2 | 2 | 3 | 3 | 3 | 3 | 3 | 30 |
| 19 | 2 | 3 | 3 | 3 | 2 | 3 | 4 | 3 | 3 | 3 | 2 | 28 |
| 20 | 4 | 3 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 27 |
| 21 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 35 |
| 22 | 1 | 3 | 2 | 1 | 2 | 3 | 2 | 1 | 1 | 1 | 2 | 18 |
| 23 | 1 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 4 | 3 | 3 | 25 |
| 24 | 2 | 3 | 3 | 3 | 2 | 3 | 2 | 4 | 3 | 3 | 3 | 28 |
| 25 | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 26 |
| 26 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 44 |
| 27 | 4 | 4 | 4 | 4 | 4 | 5 | 3 | 3 | 4 | 3 | 4 | 38 |
| 28 | 4 | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 34 |
| 29 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 22 |
| 30 | 2 | 2 | 2 | 1 | 1 | 2 | 1 | 2 | 1 | 1 | 2 | 16 |
| 31 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | 34 |
| 32 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 3 | 3 | 25 |
| 33 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 2 | 16 |
| 34 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 45 |
| 35 | 5 | 4 | 5 | 5 | 3 | 4 | 4 | 4 | 4 | 5 | 5 | 44 |
| 36 | 5 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 5 | 4 | 4 | 40 |
| 37 | 3 | 3 | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 2 | 25 |

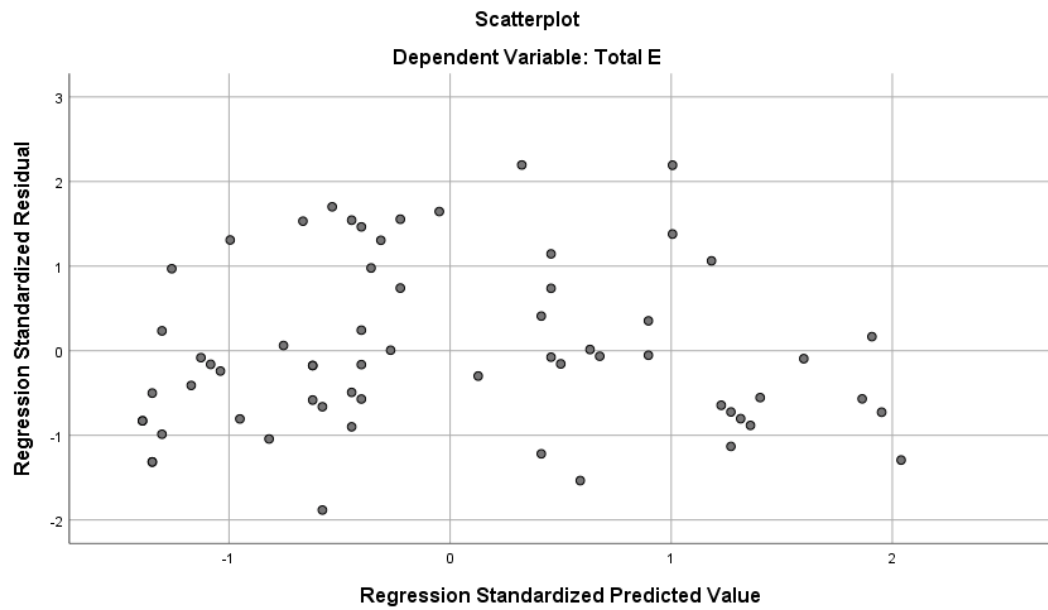
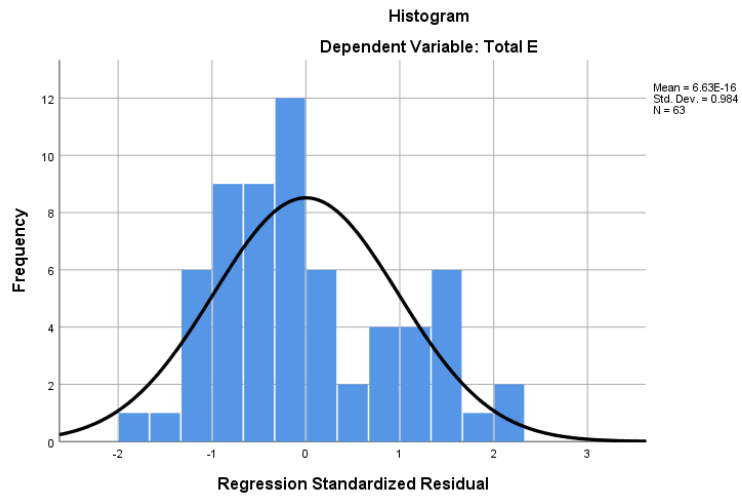
| Resp | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 | X1.9 | X1.10 | TotalX1 |
|-------|------|------|------|------|------|------|------|------|------|-------|---------|
| 38 | 3 | 2 | 2 | 2 | 1 | 3 | 2 | 2 | 2 | 1 | 20 |
| 39 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 37 |
| 40 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 3 | 4 | 3 | 29 |
| 41 | 2 | 2 | 1 | 2 | 1 | 2 | 2 | 1 | 2 | 2 | 17 |
| 42 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 2 | 4 | 3 | 31 |
| 43 | 1 | 1 | 2 | 1 | 2 | 2 | 1 | 2 | 2 | 1 | 15 |
| 44 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 41 |
| 45 | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 3 | 2 | 2 | 25 |
| 46 | 4 | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 34 |
| 47 | 2 | 2 | 2 | 2 | 1 | 3 | 3 | 2 | 3 | 3 | 23 |
| 48 | 3 | 3 | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 3 | 33 |
| 49 | 3 | 2 | 3 | 3 | 2 | 4 | 3 | 3 | 5 | 2 | 30 |
| 50 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 1 | 2 | 21 |
| 51 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 43 |
| 52 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 37 |
| 53 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 43 |
| 54 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 42 |
| 55 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 33 |
| 56 | 5 | 5 | 5 | 5 | 3 | 4 | 4 | 4 | 4 | 5 | 44 |
| 57 | 1 | 1 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 20 |
| 58 | 2 | 2 | 1 | 3 | 2 | 2 | 2 | 2 | 3 | 2 | 21 |
| 59 | 1 | 2 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 16 |
| 60 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 3 | 2 | 22 |
| 61 | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 3 | 2 | 3 | 26 |
| 62 | 2 | 2 | 4 | 2 | 3 | 1 | 1 | 2 | 2 | 2 | 21 |
| 63 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 39 |
| Total | 186 | 187 | 188 | 189 | 183 | 188 | 186 | 188 | 187 | 186 | |

HASIL TABULASI RESPONDEN VARIABEL EFEKTIFITAS (Y)

| Resp | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | TotalY |
|------|----|----|----|----|----|----|--------|
| 1 | 2 | 2 | 2 | 1 | 3 | 3 | 13 |
| 2 | 4 | 3 | 3 | 4 | 3 | 3 | 20 |
| 3 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| 4 | 2 | 3 | 3 | 4 | 2 | 3 | 17 |
| 5 | 2 | 2 | 1 | 2 | 2 | 2 | 11 |
| 6 | 2 | 2 | 2 | 2 | 2 | 2 | 12 |
| 7 | 1 | 1 | 1 | 1 | 2 | 1 | 7 |
| 8 | 4 | 3 | 3 | 3 | 3 | 3 | 19 |
| 9 | 3 | 3 | 3 | 2 | 3 | 3 | 17 |
| 10 | 4 | 4 | 4 | 4 | 3 | 4 | 23 |
| 11 | 1 | 1 | 2 | 1 | 1 | 1 | 7 |
| 12 | 3 | 4 | 3 | 3 | 4 | 4 | 21 |
| 13 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| 14 | 2 | 2 | 2 | 2 | 3 | 3 | 14 |
| 15 | 2 | 2 | 2 | 2 | 2 | 1 | 11 |
| 16 | 2 | 2 | 2 | 2 | 1 | 1 | 10 |
| 17 | 3 | 2 | 2 | 3 | 2 | 2 | 14 |
| 18 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| 19 | 3 | 2 | 3 | 3 | 3 | 3 | 17 |
| 20 | 3 | 3 | 2 | 2 | 3 | 3 | 16 |
| 21 | 5 | 3 | 4 | 5 | 4 | 4 | 25 |
| 22 | 2 | 2 | 2 | 2 | 2 | 2 | 12 |
| 23 | 3 | 3 | 2 | 3 | 3 | 3 | 17 |
| 24 | 2 | 2 | 1 | 1 | 2 | 1 | 9 |
| 25 | 1 | 2 | 2 | 1 | 3 | 3 | 12 |
| 26 | 3 | 3 | 3 | 3 | 4 | 3 | 19 |
| 27 | 2 | 3 | 3 | 3 | 2 | 2 | 15 |
| 28 | 3 | 4 | 3 | 3 | 3 | 3 | 19 |
| 29 | 2 | 1 | 1 | 1 | 1 | 2 | 8 |
| 30 | 1 | 1 | 1 | 1 | 1 | 1 | 6 |
| 31 | 3 | 4 | 3 | 3 | 4 | 3 | 20 |
| 32 | 1 | 2 | 1 | 2 | 2 | 1 | 9 |
| 33 | 2 | 1 | 2 | 1 | 1 | 1 | 8 |
| 34 | 3 | 4 | 4 | 4 | 4 | 3 | 22 |
| 35 | 4 | 4 | 4 | 4 | 4 | 4 | 24 |
| 36 | 3 | 3 | 3 | 4 | 3 | 3 | 19 |
| 37 | 2 | 1 | 2 | 2 | 2 | 2 | 11 |

| Resp | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | TotalY |
|-------|-----|-----|-----|-----|-----|-----|--------|
| 38 | 2 | 1 | 2 | 1 | 1 | 2 | 9 |
| 39 | 3 | 2 | 3 | 2 | 2 | 2 | 14 |
| 40 | 2 | 2 | 3 | 3 | 2 | 2 | 14 |
| 41 | 2 | 2 | 1 | 1 | 2 | 2 | 10 |
| 42 | 4 | 3 | 3 | 4 | 4 | 4 | 22 |
| 43 | 1 | 1 | 1 | 1 | 1 | 2 | 7 |
| 44 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| 45 | 2 | 2 | 2 | 2 | 2 | 2 | 12 |
| 46 | 4 | 3 | 2 | 3 | 3 | 4 | 19 |
| 47 | 3 | 3 | 3 | 2 | 3 | 3 | 17 |
| 48 | 3 | 3 | 3 | 3 | 3 | 3 | 18 |
| 49 | 3 | 3 | 2 | 2 | 3 | 3 | 16 |
| 50 | 2 | 2 | 2 | 2 | 2 | 2 | 12 |
| 51 | 3 | 3 | 3 | 4 | 3 | 3 | 19 |
| 52 | 4 | 4 | 4 | 4 | 3 | 3 | 22 |
| 53 | 4 | 4 | 3 | 3 | 4 | 4 | 22 |
| 54 | 3 | 3 | 3 | 2 | 4 | 4 | 19 |
| 55 | 3 | 2 | 3 | 2 | 2 | 2 | 14 |
| 56 | 4 | 3 | 3 | 3 | 3 | 4 | 20 |
| 57 | 3 | 2 | 3 | 3 | 2 | 3 | 16 |
| 58 | 2 | 2 | 2 | 2 | 2 | 2 | 12 |
| 59 | 1 | 1 | 1 | 1 | 1 | 1 | 6 |
| 60 | 1 | 2 | 1 | 2 | 2 | 2 | 10 |
| 61 | 3 | 3 | 3 | 3 | 3 | 2 | 17 |
| 62 | 1 | 2 | 1 | 2 | 2 | 2 | 10 |
| 63 | 4 | 4 | 4 | 4 | 3 | 4 | 23 |
| Total | 164 | 158 | 154 | 157 | 161 | 162 | |

LAMPIRAN 5
OTPUT UJI ASUMSI KLASIK
Output Uji Normalitas



Lampiran 6
Output Uji, Regresi Berganda Uji t, Uji F
Output Uji F

ANOVA^a

| Model | | Sum of Squares | df | Mean Square | F | Sig. |
|-------|------------|----------------|----|-------------|---------|-------------------|
| 1 | Regression | 1207.005 | 2 | 603.502 | 100.007 | .000 ^b |
| | Residual | 362.074 | 60 | 6.035 | | |
| | Total | 1569.079 | 62 | | | |

a. Dependent Variable: Total E

b. Predictors: (Constant), Total KM, Total K

Output Uji t

Coefficients^a

| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Collinearity Statistics | |
|-------|------------|-----------------------------|------------|---------------------------|-------|------|-------------------------|-------|
| | | B | Std. Error | Beta | | | Tolerance | VIF |
| 1 | (Constant) | 3.890 | 1.160 | | 3.353 | .001 | | |
| | Total K | .194 | .070 | .359 | 2.780 | .007 | .231 | 4.337 |
| | Total KM | .223 | .053 | .545 | 4.220 | .000 | .231 | 4.337 |

a. Dependent Variable: Total E

Output Uji Koefisien Determinasi

Model Summary^b

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1 | .877 ^a | .769 | .762 | 2.457 |

a. Predictors: (Constant), Total KM, Total K

b. Dependent Variable: Total E

Output Uji Linieritas

ANOVA Table

| | | | Sum of Squares | df | Mean Square | F | Sig. |
|----------------------|----------------|-----------------------------|-------------------|----|----------------|---------|------|
| Total E * Total K | Between Groups | (Combined) | 1306.579 | 28 | 46.664 | 6.044 | .000 |
| | | Linearity | 1099.554 | 1 | 1099.554 | 142.418 | .000 |
| | | Deviation from Linearity | 207.026 | 27 | 7.668 | .993 | .502 |
| | Within Groups | | 262.500 | 34 | 7.721 | | |
| | Total | | 1569.079 | 62 | | | |

ANOVA Table

| | | | Sum of Squares | df | Mean Square | F | Sig. |
|-----------------------|-------------------|-----------------------------|-------------------|----|----------------|---------|------|
| Total E * Total KM | Between Groups | (Combined) | 1213.306 | 4 | 303.326 | 49.450 | .000 |
| | | Linearity | 1160.366 | 1 | 1160.366 | 189.169 | .000 |
| | | Deviation from Linearity | 52.939 | 3 | 17.646 | 2.877 | .044 |
| | Within Groups | | 355.774 | 58 | 6.134 | | |
| | Total | | 1569.079 | 62 | | | |

Lampiran 7 Profile Responden

Jenis Kelamin

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|-----------|---------|---------------|--------------------|
| Valid | Laki-laki | 28 | 44.4 | 44.4 | 44.4 |
| | Perempuan | 35 | 55.6 | 55.6 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

Usia

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------------|-----------|---------|---------------|--------------------|
| Valid | < 25 Tahun | 25 | 39.7 | 39.7 | 39.7 |
| | 26-30 Tahun | 26 | 41.3 | 41.3 | 81.0 |
| | 31-35 Tahun | 10 | 15.9 | 15.9 | 96.8 |
| | > 35 Tahun | 2 | 3.2 | 3.2 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

Jenjang Pendidikan

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------------------|-----------|---------|---------------|--------------------|
| Valid | SMA/SMK/Sederajat | 35 | 55.6 | 55.6 | 55.6 |
| | D3 | 26 | 41.3 | 41.3 | 96.8 |
| | S1 | 2 | 3.2 | 3.2 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

Lama Jadi Karyawan

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|-----------|---------|---------------|--------------------|
| Valid | < 1 Tahun | 31 | 49.2 | 49.2 | 49.2 |
| | 1-2 Tahun | 27 | 42.9 | 42.9 | 92.1 |
| | 2-3 Tahun | 4 | 6.3 | 6.3 | 98.4 |
| | > 3 Tahun | 1 | 1.6 | 1.6 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

Lampiran 8
OTPUT DESKRIPTIF
VARIABEL KOMPETENSI (X1)

| | | Statistics | | | | | | | | | |
|----------------|---------|-------------------|-------|----------------|-------|-------|-------|-------|----------------|-------|-------|
| | | K | K | K | K | K | K | K | K | K | K |
| N | Valid | 63 | 63 | 63 | 63 | 63 | 63 | 63 | 63 | 63 | 63 |
| | Missing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Mean | | 2.95 | 2.97 | 2.98 | 3.00 | 2.90 | 2.98 | 2.95 | 2.98 | 2.97 | 2.95 |
| Median | | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 |
| Mode | | 2 | 2 | 2 ^a | 3 | 2 | 4 | 3 | 2 ^a | 3 | 2 |
| Std. Deviation | | 1.184 | 1.062 | 1.070 | 1.078 | 1.103 | 1.024 | 1.099 | 1.070 | 1.015 | 1.069 |
| Range | | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| Minimum | | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Maximum | | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| Percentiles | 25 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 |
| | 50 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 |
| | 75 | 4.00 | 4.00 | 4.00 | 4.00 | 4.00 | 4.00 | 4.00 | 4.00 | 4.00 | 4.00 |

a. Multiple modes exist. The smallest value is shown

K

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 6 | 9.5 | 9.5 | 9.5 |
| | 2 | 21 | 33.3 | 33.3 | 42.9 |
| | 3 | 12 | 19.0 | 19.0 | 61.9 |
| | 4 | 18 | 28.6 | 28.6 | 90.5 |
| | 5 | 6 | 9.5 | 9.5 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

K

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 3 | 4.8 | 4.8 | 4.8 |
| | 2 | 22 | 34.9 | 34.9 | 39.7 |
| | 3 | 17 | 27.0 | 27.0 | 66.7 |
| | 4 | 16 | 25.4 | 25.4 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

K

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 4 | 6.3 | 6.3 | 6.3 |
| | 2 | 19 | 30.2 | 30.2 | 36.5 |
| | 3 | 19 | 30.2 | 30.2 | 66.7 |
| | 4 | 16 | 25.4 | 25.4 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

K

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 5 | 7.9 | 7.9 | 7.9 |
| | 2 | 15 | 23.8 | 23.8 | 31.7 |
| | 3 | 24 | 38.1 | 38.1 | 69.8 |
| | 4 | 13 | 20.6 | 20.6 | 90.5 |
| | 5 | 6 | 9.5 | 9.5 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

K

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 5 | 7.9 | 7.9 | 7.9 |
| | 2 | 21 | 33.3 | 33.3 | 41.3 |
| | 3 | 17 | 27.0 | 27.0 | 68.3 |
| | 4 | 15 | 23.8 | 23.8 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

K

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 5 | 7.9 | 7.9 | 7.9 |
| | 2 | 16 | 25.4 | 25.4 | 33.3 |
| | 3 | 19 | 30.2 | 30.2 | 63.5 |
| | 4 | 21 | 33.3 | 33.3 | 96.8 |
| | 5 | 2 | 3.2 | 3.2 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

K

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 6 | 9.5 | 9.5 | 9.5 |
| | 2 | 16 | 25.4 | 25.4 | 34.9 |
| | 3 | 21 | 33.3 | 33.3 | 68.3 |
| | 4 | 15 | 23.8 | 23.8 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

K

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 4 | 6.3 | 6.3 | 6.3 |
| | 2 | 19 | 30.2 | 30.2 | 36.5 |
| | 3 | 19 | 30.2 | 30.2 | 66.7 |
| | 4 | 16 | 25.4 | 25.4 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

K

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 5 | 7.9 | 7.9 | 7.9 |
| | 2 | 15 | 23.8 | 23.8 | 31.7 |
| | 3 | 23 | 36.5 | 36.5 | 68.3 |
| | 4 | 17 | 27.0 | 27.0 | 95.2 |
| | 5 | 3 | 4.8 | 4.8 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

K

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 4 | 6.3 | 6.3 | 6.3 |
| | 2 | 21 | 33.3 | 33.3 | 39.7 |
| | 3 | 16 | 25.4 | 25.4 | 65.1 |
| | 4 | 18 | 28.6 | 28.6 | 93.7 |
| | 5 | 4 | 6.3 | 6.3 | 100.0 |
| | Total | | 63 | 100.0 | 100.0 |

KM

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 15 | 23.8 | 23.8 | 23.8 |
| | 2 | 22 | 34.9 | 34.9 | 58.7 |
| | 3 | 12 | 19.0 | 19.0 | 77.8 |
| | 4 | 9 | 14.3 | 14.3 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

KM

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 15 | 23.8 | 23.8 | 23.8 |
| | 2 | 22 | 34.9 | 34.9 | 58.7 |
| | 3 | 12 | 19.0 | 19.0 | 77.8 |
| | 4 | 9 | 14.3 | 14.3 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

KM

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 15 | 23.8 | 23.8 | 23.8 |
| | 2 | 22 | 34.9 | 34.9 | 58.7 |
| | 3 | 12 | 19.0 | 19.0 | 77.8 |
| | 4 | 9 | 14.3 | 14.3 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

KM

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 15 | 23.8 | 23.8 | 23.8 |
| | 2 | 22 | 34.9 | 34.9 | 58.7 |
| | 3 | 12 | 19.0 | 19.0 | 77.8 |
| | 4 | 9 | 14.3 | 14.3 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

KM

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 15 | 23.8 | 23.8 | 23.8 |
| | 2 | 22 | 34.9 | 34.9 | 58.7 |
| | 3 | 12 | 19.0 | 19.0 | 77.8 |
| | 4 | 9 | 14.3 | 14.3 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

KM

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 15 | 23.8 | 23.8 | 23.8 |
| | 2 | 22 | 34.9 | 34.9 | 58.7 |
| | 3 | 12 | 19.0 | 19.0 | 77.8 |
| | 4 | 9 | 14.3 | 14.3 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

KM

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 15 | 23.8 | 23.8 | 23.8 |
| | 2 | 22 | 34.9 | 34.9 | 58.7 |
| | 3 | 12 | 19.0 | 19.0 | 77.8 |
| | 4 | 9 | 14.3 | 14.3 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

KM

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 15 | 23.8 | 23.8 | 23.8 |
| | 2 | 22 | 34.9 | 34.9 | 58.7 |
| | 3 | 12 | 19.0 | 19.0 | 77.8 |
| | 4 | 9 | 14.3 | 14.3 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

KM

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 15 | 23.8 | 23.8 | 23.8 |
| | 2 | 22 | 34.9 | 34.9 | 58.7 |
| | 3 | 12 | 19.0 | 19.0 | 77.8 |
| | 4 | 9 | 14.3 | 14.3 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

| | | KM | | | |
|-------|---|-----------|---------|---------------|-----------------------|
| | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 1 | 15 | 23.8 | 23.8 | 23.8 |
| | 2 | 22 | 34.9 | 34.9 | 58.7 |
| | 3 | 12 | 19.0 | 19.0 | 77.8 |
| | 4 | 9 | 14.3 | 14.3 | 92.1 |
| | 5 | 5 | 7.9 | 7.9 | 100.0 |
| Total | | 63 | 100.0 | 100.0 | |

VARIABEL EFEKTIFITAS (Y)

| | | Statistics | | | | | |
|----------------|---------|------------|------|------|----------------|------|------|
| | | E | E | E | E | E | E |
| N | Valid | 63 | 63 | 63 | 63 | 63 | 63 |
| | Missing | 0 | 0 | 0 | 0 | 0 | 0 |
| Mean | | 2.60 | 2.51 | 2.44 | 2.49 | 2.56 | 2.57 |
| Median | | 3.00 | 3.00 | 3.00 | 2.00 | 3.00 | 3.00 |
| Mode | | 3 | 3 | 3 | 2 ^a | 3 | 3 |
| Std. Deviation | | .976 | .914 | .894 | 1.030 | .894 | .928 |
| Range | | 4 | 3 | 3 | 4 | 3 | 3 |
| Minimum | | 1 | 1 | 1 | 1 | 1 | 1 |
| Maximum | | 5 | 4 | 4 | 5 | 4 | 4 |
| Percentiles | 25 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 |
| | 50 | 3.00 | 3.00 | 3.00 | 2.00 | 3.00 | 3.00 |
| | 75 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 | 3.00 |

a. Multiple modes exist. The smallest value is shown

| | | E | | | |
|-------|---|-----------|---------|---------------|--------------------|
| | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 1 | 9 | 14.3 | 14.3 | 14.3 |
| | 2 | 19 | 30.2 | 30.2 | 44.4 |
| | 3 | 24 | 38.1 | 38.1 | 82.5 |
| | 4 | 10 | 15.9 | 15.9 | 98.4 |
| | 5 | 1 | 1.6 | 1.6 | 100.0 |
| Total | | 63 | 100.0 | 100.0 | |

| | | E | | | |
|-------|---|-----------|---------|---------------|--------------------|
| | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | 1 | 9 | 14.3 | 14.3 | 14.3 |
| | 2 | 22 | 34.9 | 34.9 | 49.2 |
| | 3 | 23 | 36.5 | 36.5 | 85.7 |
| | 4 | 9 | 14.3 | 14.3 | 100.0 |
| Total | | 63 | 100.0 | 100.0 | |

E

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 11 | 17.5 | 17.5 | 17.5 |
| | 2 | 19 | 30.2 | 30.2 | 47.6 |
| | 3 | 27 | 42.9 | 42.9 | 90.5 |
| | 4 | 6 | 9.5 | 9.5 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

E

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 12 | 19.0 | 19.0 | 19.0 |
| | 2 | 20 | 31.7 | 31.7 | 50.8 |
| | 3 | 20 | 31.7 | 31.7 | 82.5 |
| | 4 | 10 | 15.9 | 15.9 | 98.4 |
| | 5 | 1 | 1.6 | 1.6 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

E

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 8 | 12.7 | 12.7 | 12.7 |
| | 2 | 21 | 33.3 | 33.3 | 46.0 |
| | 3 | 25 | 39.7 | 39.7 | 85.7 |
| | 4 | 9 | 14.3 | 14.3 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

E

| | | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|-----------------------|
| Valid | 1 | 9 | 14.3 | 14.3 | 14.3 |
| | 2 | 19 | 30.2 | 30.2 | 44.4 |
| | 3 | 25 | 39.7 | 39.7 | 84.1 |
| | 4 | 10 | 15.9 | 15.9 | 100.0 |
| | Total | 63 | 100.0 | 100.0 | |

LAMPIRAN 9
TABEL r

| | 0,1 | 0,05 | 0,02 | 0,01 | 0,001 |
|----|---------|--------|---------|--------|---------|
| | r 0,005 | r 0,05 | r 0,025 | r 0,01 | r 0,001 |
| 1 | 0,9877 | 0,9969 | 0,9995 | 0,9999 | 1,0000 |
| 2 | 0,9000 | 0,9500 | 0,9800 | 0,9900 | 0,9990 |
| 3 | 0,8054 | 0,8783 | 0,9343 | 0,9587 | 0,9911 |
| 4 | 0,7293 | 0,8114 | 0,8822 | 0,9172 | 0,9741 |
| 5 | 0,6694 | 0,7545 | 0,8329 | 0,8745 | 0,9509 |
| 6 | 0,6215 | 0,7067 | 0,7887 | 0,8343 | 0,9249 |
| 7 | 0,5822 | 0,6664 | 0,7498 | 0,7977 | 0,8983 |
| 8 | 0,5494 | 0,6319 | 0,7155 | 0,7646 | 0,8721 |
| 9 | 0,5214 | 0,6021 | 0,6851 | 0,7348 | 0,8470 |
| 10 | 0,4973 | 0,5760 | 0,6581 | 0,7079 | 0,8233 |
| 11 | 0,4762 | 0,5529 | 0,6339 | 0,6835 | 0,8010 |
| 12 | 0,4575 | 0,5324 | 0,6120 | 0,6614 | 0,7800 |
| 13 | 0,4409 | 0,5140 | 0,5923 | 0,6411 | 0,7604 |
| 14 | 0,4259 | 0,4973 | 0,5742 | 0,6226 | 0,7419 |
| 15 | 0,4124 | 0,4821 | 0,5577 | 0,6055 | 0,7247 |
| 16 | 0,4000 | 0,4683 | 0,5425 | 0,5897 | 0,7084 |
| 17 | 0,3887 | 0,4555 | 0,5285 | 0,5751 | 0,6932 |
| 18 | 0,3783 | 0,4438 | 0,5155 | 0,5614 | 0,6788 |
| 19 | 0,3687 | 0,4329 | 0,5034 | 0,5487 | 0,6652 |
| 20 | 0,3598 | 0,4227 | 0,4921 | 0,5368 | 0,6524 |
| 21 | 0,3515 | 0,4132 | 0,4815 | 0,5256 | 0,6402 |
| 22 | 0,3438 | 0,4044 | 0,4716 | 0,5151 | 0,6287 |
| 23 | 0,3365 | 0,3961 | 0,4622 | 0,5052 | 0,6178 |
| 24 | 0,3297 | 0,3882 | 0,4534 | 0,4958 | 0,6074 |
| 25 | 0,3233 | 0,3809 | 0,4451 | 0,4869 | 0,5974 |
| 26 | 0,3172 | 0,3739 | 0,4372 | 0,4785 | 0,5880 |
| 27 | 0,3115 | 0,3673 | 0,4297 | 0,4705 | 0,5790 |
| 28 | 0,3061 | 0,3610 | 0,4226 | 0,4629 | 0,5703 |
| 29 | 0,3009 | 0,3550 | 0,4158 | 0,4556 | 0,5620 |
| 30 | 0,2960 | 0,3494 | 0,4093 | 0,4487 | 0,5541 |
| 31 | 0,2913 | 0,3440 | 0,4032 | 0,4421 | 0,5465 |
| 32 | 0,2869 | 0,3388 | 0,3972 | 0,4357 | 0,5392 |
| 33 | 0,2826 | 0,3338 | 0,3916 | 0,4296 | 0,5322 |
| 34 | 0,2785 | 0,3291 | 0,3862 | 0,4238 | 0,5254 |
| 35 | 0,2746 | 0,3246 | 0,3810 | 0,4182 | 0,5189 |
| 36 | 0,2709 | 0,3202 | 0,3760 | 0,4128 | 0,5126 |
| 37 | 0,2673 | 0,3160 | 0,3712 | 0,4076 | 0,5066 |
| 38 | 0,2638 | 0,3120 | 0,3665 | 0,4026 | 0,5007 |
| 39 | 0,2605 | 0,3081 | 0,3621 | 0,3978 | 0,4950 |
| 40 | 0,2573 | 0,3044 | 0,3578 | 0,3932 | 0,4896 |

LAMPIRAN 10
TABEL t

| df | Pr | 0.25 | 0.10 | 0.05 | 0.025 | 0.01 | 0.005 | 0.001 |
|----|----|---------|---------|---------|---------|---------|---------|---------|
| | | 0.50 | 0.20 | 0.10 | 0.050 | 0.02 | 0.010 | 0.002 |
| 41 | | 0.68052 | 1.30254 | 1.68288 | 2.01954 | 2.42080 | 2.70118 | 3.30127 |
| 42 | | 0.68038 | 1.30204 | 1.68195 | 2.01808 | 2.41847 | 2.69807 | 3.29595 |
| 43 | | 0.68024 | 1.30155 | 1.68107 | 2.01669 | 2.41625 | 2.69510 | 3.29089 |
| 44 | | 0.68011 | 1.30109 | 1.68023 | 2.01537 | 2.41413 | 2.69228 | 3.28607 |
| 45 | | 0.67998 | 1.30065 | 1.67943 | 2.01410 | 2.41212 | 2.68959 | 3.28148 |
| 46 | | 0.67986 | 1.30023 | 1.67866 | 2.01290 | 2.41019 | 2.68701 | 3.27710 |
| 47 | | 0.67975 | 1.29982 | 1.67793 | 2.01174 | 2.40835 | 2.68456 | 3.27291 |
| 48 | | 0.67964 | 1.29944 | 1.67722 | 2.01063 | 2.40658 | 2.68220 | 3.26891 |
| 49 | | 0.67953 | 1.29907 | 1.67655 | 2.00958 | 2.40489 | 2.67995 | 3.26508 |
| 50 | | 0.67943 | 1.29871 | 1.67591 | 2.00856 | 2.40327 | 2.67779 | 3.26141 |
| 51 | | 0.67933 | 1.29837 | 1.67528 | 2.00758 | 2.40172 | 2.67572 | 3.25789 |
| 52 | | 0.67924 | 1.29805 | 1.67469 | 2.00665 | 2.40022 | 2.67373 | 3.25451 |
| 53 | | 0.67915 | 1.29773 | 1.67412 | 2.00575 | 2.39879 | 2.67182 | 3.25127 |
| 54 | | 0.67906 | 1.29743 | 1.67356 | 2.00488 | 2.39741 | 2.66998 | 3.24815 |
| 55 | | 0.67898 | 1.29713 | 1.67303 | 2.00404 | 2.39608 | 2.66822 | 3.24515 |
| 56 | | 0.67890 | 1.29685 | 1.67252 | 2.00324 | 2.39480 | 2.66651 | 3.24226 |
| 57 | | 0.67882 | 1.29658 | 1.67203 | 2.00247 | 2.39357 | 2.66487 | 3.23948 |
| 58 | | 0.67874 | 1.29632 | 1.67155 | 2.00172 | 2.39238 | 2.66329 | 3.23680 |
| 59 | | 0.67867 | 1.29607 | 1.67109 | 2.00100 | 2.39123 | 2.66176 | 3.23421 |
| 60 | | 0.67860 | 1.29582 | 1.67065 | 2.00030 | 2.39012 | 2.66028 | 3.23171 |
| 61 | | 0.67853 | 1.29558 | 1.67022 | 1.99962 | 2.38905 | 2.65886 | 3.22930 |
| 62 | | 0.67847 | 1.29536 | 1.66980 | 1.99897 | 2.38801 | 2.65748 | 3.22696 |
| 63 | | 0.67840 | 1.29513 | 1.66940 | 1.99834 | 2.38701 | 2.65615 | 3.22471 |
| 64 | | 0.67834 | 1.29492 | 1.66901 | 1.99773 | 2.38604 | 2.65485 | 3.22253 |
| 65 | | 0.67828 | 1.29471 | 1.66864 | 1.99714 | 2.38510 | 2.65360 | 3.22041 |
| 66 | | 0.67823 | 1.29451 | 1.66827 | 1.99656 | 2.38419 | 2.65239 | 3.21837 |
| 67 | | 0.67817 | 1.29432 | 1.66792 | 1.99601 | 2.38330 | 2.65122 | 3.21639 |
| 68 | | 0.67811 | 1.29413 | 1.66757 | 1.99547 | 2.38245 | 2.65008 | 3.21446 |
| 69 | | 0.67806 | 1.29394 | 1.66724 | 1.99495 | 2.38161 | 2.64898 | 3.21260 |
| 70 | | 0.67801 | 1.29376 | 1.66691 | 1.99444 | 2.38081 | 2.64790 | 3.21079 |
| 71 | | 0.67796 | 1.29359 | 1.66660 | 1.99394 | 2.38002 | 2.64686 | 3.20903 |
| 72 | | 0.67791 | 1.29342 | 1.66629 | 1.99346 | 2.37926 | 2.64585 | 3.20733 |
| 73 | | 0.67787 | 1.29326 | 1.66600 | 1.99300 | 2.37852 | 2.64487 | 3.20567 |
| 74 | | 0.67782 | 1.29310 | 1.66571 | 1.99254 | 2.37780 | 2.64391 | 3.20406 |
| 75 | | 0.67778 | 1.29294 | 1.66543 | 1.99210 | 2.37710 | 2.64298 | 3.20249 |
| 76 | | 0.67773 | 1.29279 | 1.66515 | 1.99167 | 2.37642 | 2.64208 | 3.20096 |
| 77 | | 0.67769 | 1.29264 | 1.66488 | 1.99125 | 2.37576 | 2.64120 | 3.19948 |
| 78 | | 0.67765 | 1.29250 | 1.66462 | 1.99085 | 2.37511 | 2.64034 | 3.19804 |
| 79 | | 0.67761 | 1.29236 | 1.66437 | 1.99045 | 2.37448 | 2.63950 | 3.19663 |
| 80 | | 0.67757 | 1.29222 | 1.66412 | 1.99006 | 2.37387 | 2.63869 | 3.19526 |

LAMPIRAN 11
TABEL F

| df untuk | df untuk pembilang (N1) | | | | | | | | | | | | | | |
|----------|-------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| 51 | 4.03 | 3.18 | 2.79 | 2.55 | 2.40 | 2.28 | 2.20 | 2.13 | 2.07 | 2.02 | 1.98 | 1.95 | 1.92 | 1.89 | 1.87 |
| 52 | 4.03 | 3.18 | 2.78 | 2.55 | 2.39 | 2.28 | 2.19 | 2.12 | 2.07 | 2.02 | 1.98 | 1.94 | 1.91 | 1.89 | 1.86 |
| 53 | 4.02 | 3.17 | 2.78 | 2.55 | 2.39 | 2.28 | 2.19 | 2.12 | 2.06 | 2.01 | 1.97 | 1.94 | 1.91 | 1.88 | 1.86 |
| 54 | 4.02 | 3.17 | 2.78 | 2.54 | 2.39 | 2.27 | 2.18 | 2.12 | 2.06 | 2.01 | 1.97 | 1.94 | 1.91 | 1.88 | 1.86 |
| 55 | 4.02 | 3.16 | 2.77 | 2.54 | 2.38 | 2.27 | 2.18 | 2.11 | 2.06 | 2.01 | 1.97 | 1.93 | 1.90 | 1.88 | 1.85 |
| 56 | 4.01 | 3.16 | 2.77 | 2.54 | 2.38 | 2.27 | 2.18 | 2.11 | 2.05 | 2.00 | 1.96 | 1.93 | 1.90 | 1.87 | 1.85 |
| 57 | 4.01 | 3.16 | 2.77 | 2.53 | 2.38 | 2.26 | 2.18 | 2.11 | 2.05 | 2.00 | 1.96 | 1.93 | 1.90 | 1.87 | 1.85 |
| 58 | 4.01 | 3.16 | 2.76 | 2.53 | 2.37 | 2.26 | 2.17 | 2.10 | 2.05 | 2.00 | 1.96 | 1.92 | 1.89 | 1.87 | 1.84 |
| 59 | 4.00 | 3.15 | 2.76 | 2.53 | 2.37 | 2.26 | 2.17 | 2.10 | 2.04 | 2.00 | 1.96 | 1.92 | 1.89 | 1.86 | 1.84 |
| 60 | 4.00 | 3.15 | 2.76 | 2.53 | 2.37 | 2.25 | 2.17 | 2.10 | 2.04 | 1.99 | 1.95 | 1.92 | 1.89 | 1.86 | 1.84 |
| 61 | 4.00 | 3.15 | 2.76 | 2.52 | 2.37 | 2.25 | 2.16 | 2.09 | 2.04 | 1.99 | 1.95 | 1.91 | 1.88 | 1.86 | 1.83 |
| 62 | 4.00 | 3.15 | 2.75 | 2.52 | 2.36 | 2.25 | 2.16 | 2.09 | 2.03 | 1.99 | 1.95 | 1.91 | 1.88 | 1.85 | 1.83 |
| 63 | 3.99 | 3.14 | 2.75 | 2.52 | 2.36 | 2.25 | 2.16 | 2.09 | 2.03 | 1.98 | 1.94 | 1.91 | 1.88 | 1.85 | 1.83 |
| 64 | 3.99 | 3.14 | 2.75 | 2.52 | 2.36 | 2.24 | 2.16 | 2.09 | 2.03 | 1.98 | 1.94 | 1.91 | 1.88 | 1.85 | 1.83 |
| 65 | 3.99 | 3.14 | 2.75 | 2.51 | 2.36 | 2.24 | 2.15 | 2.08 | 2.03 | 1.98 | 1.94 | 1.90 | 1.87 | 1.85 | 1.82 |
| 66 | 3.99 | 3.14 | 2.74 | 2.51 | 2.35 | 2.24 | 2.15 | 2.08 | 2.03 | 1.98 | 1.94 | 1.90 | 1.87 | 1.84 | 1.82 |
| 67 | 3.98 | 3.13 | 2.74 | 2.51 | 2.35 | 2.24 | 2.15 | 2.08 | 2.02 | 1.98 | 1.93 | 1.90 | 1.87 | 1.84 | 1.82 |
| 68 | 3.98 | 3.13 | 2.74 | 2.51 | 2.35 | 2.24 | 2.15 | 2.08 | 2.02 | 1.97 | 1.93 | 1.90 | 1.87 | 1.84 | 1.82 |
| 69 | 3.98 | 3.13 | 2.74 | 2.50 | 2.35 | 2.23 | 2.15 | 2.08 | 2.02 | 1.97 | 1.93 | 1.90 | 1.86 | 1.84 | 1.81 |
| 70 | 3.98 | 3.13 | 2.74 | 2.50 | 2.35 | 2.23 | 2.14 | 2.07 | 2.02 | 1.97 | 1.93 | 1.89 | 1.86 | 1.84 | 1.81 |
| 71 | 3.98 | 3.13 | 2.73 | 2.50 | 2.34 | 2.23 | 2.14 | 2.07 | 2.01 | 1.97 | 1.93 | 1.89 | 1.86 | 1.83 | 1.81 |
| 72 | 3.97 | 3.12 | 2.73 | 2.50 | 2.34 | 2.23 | 2.14 | 2.07 | 2.01 | 1.96 | 1.92 | 1.89 | 1.86 | 1.83 | 1.81 |
| 73 | 3.97 | 3.12 | 2.73 | 2.50 | 2.34 | 2.23 | 2.14 | 2.07 | 2.01 | 1.96 | 1.92 | 1.89 | 1.86 | 1.83 | 1.81 |
| 74 | 3.97 | 3.12 | 2.73 | 2.50 | 2.34 | 2.22 | 2.14 | 2.07 | 2.01 | 1.96 | 1.92 | 1.89 | 1.85 | 1.83 | 1.80 |
| 75 | 3.97 | 3.12 | 2.73 | 2.49 | 2.34 | 2.22 | 2.13 | 2.06 | 2.01 | 1.96 | 1.92 | 1.88 | 1.85 | 1.83 | 1.80 |
| 76 | 3.97 | 3.12 | 2.72 | 2.49 | 2.33 | 2.22 | 2.13 | 2.06 | 2.01 | 1.96 | 1.92 | 1.88 | 1.85 | 1.82 | 1.80 |
| 77 | 3.97 | 3.12 | 2.72 | 2.49 | 2.33 | 2.22 | 2.13 | 2.06 | 2.00 | 1.96 | 1.92 | 1.88 | 1.85 | 1.82 | 1.80 |
| 78 | 3.96 | 3.11 | 2.72 | 2.49 | 2.33 | 2.22 | 2.13 | 2.06 | 2.00 | 1.95 | 1.91 | 1.88 | 1.85 | 1.82 | 1.80 |
| 79 | 3.96 | 3.11 | 2.72 | 2.49 | 2.33 | 2.22 | 2.13 | 2.06 | 2.00 | 1.95 | 1.91 | 1.88 | 1.85 | 1.82 | 1.79 |
| 80 | 3.96 | 3.11 | 2.72 | 2.49 | 2.33 | 2.21 | 2.13 | 2.06 | 2.00 | 1.95 | 1.91 | 1.88 | 1.84 | 1.82 | 1.79 |
| 81 | 3.96 | 3.11 | 2.72 | 2.48 | 2.33 | 2.21 | 2.12 | 2.05 | 2.00 | 1.95 | 1.91 | 1.87 | 1.84 | 1.82 | 1.79 |
| 82 | 3.96 | 3.11 | 2.72 | 2.48 | 2.33 | 2.21 | 2.12 | 2.05 | 2.00 | 1.95 | 1.91 | 1.87 | 1.84 | 1.81 | 1.79 |
| 83 | 3.96 | 3.11 | 2.71 | 2.48 | 2.32 | 2.21 | 2.12 | 2.05 | 1.99 | 1.95 | 1.91 | 1.87 | 1.84 | 1.81 | 1.79 |
| 84 | 3.95 | 3.11 | 2.71 | 2.48 | 2.32 | 2.21 | 2.12 | 2.05 | 1.99 | 1.95 | 1.90 | 1.87 | 1.84 | 1.81 | 1.79 |
| 85 | 3.95 | 3.10 | 2.71 | 2.48 | 2.32 | 2.21 | 2.12 | 2.05 | 1.99 | 1.94 | 1.90 | 1.87 | 1.84 | 1.81 | 1.79 |
| 86 | 3.95 | 3.10 | 2.71 | 2.48 | 2.32 | 2.21 | 2.12 | 2.05 | 1.99 | 1.94 | 1.90 | 1.87 | 1.84 | 1.81 | 1.78 |
| 87 | 3.95 | 3.10 | 2.71 | 2.48 | 2.32 | 2.20 | 2.12 | 2.05 | 1.99 | 1.94 | 1.90 | 1.87 | 1.83 | 1.81 | 1.78 |
| 88 | 3.95 | 3.10 | 2.71 | 2.48 | 2.32 | 2.20 | 2.12 | 2.05 | 1.99 | 1.94 | 1.90 | 1.86 | 1.83 | 1.81 | 1.78 |
| 89 | 3.95 | 3.10 | 2.71 | 2.47 | 2.32 | 2.20 | 2.11 | 2.04 | 1.99 | 1.94 | 1.90 | 1.86 | 1.83 | 1.80 | 1.78 |
| 90 | 3.95 | 3.10 | 2.71 | 2.47 | 2.32 | 2.20 | 2.11 | 2.04 | 1.99 | 1.94 | 1.90 | 1.86 | 1.83 | 1.80 | 1.78 |